

EMPLOYEE BENEFITS

CAPABILITIES

Velvet Suite Financial (VSF) and its partners offer clients access to a comprehensive suite of employee benefit solutions customized to meet the needs of your growing enterprise. We understand the need to have competitive benefit packages offered in the most efficient way. No matter if your needs are national or local in scope, the VSF approach maximizes the value of our client's employee benefit investment to optimize your human capital strategy.

THE VELVET SUITE FINANCIAL WAY



1. LISTEN

- ➔ Initial consultation
- ➔ Customized assessment
- ➔ Strategic recommendation
- ➔ Expert advisory services



2. RESEARCH

- ➔ Medical, Life, Dental and Disability Brokerage Services
- ➔ FSA, HSA, HRA and ASO
- ➔ Benchmark studies and Compliance support
- ➔ HR Legal support



3. PARTNER

- ➔ Integrated Payroll
- ➔ Human Resource Information Systems
- ➔ Annual and Off-cycle Online Enrollment
- ➔ Annual and Off-cycle In-person Enrollment



4. DELIVER

- ➔ Dedicated service team
- ➔ Personal patient advocate for employees and HR
- ➔ Billing and administration support team
- ➔ Legal counsel for HR compliance



5. GROW

- ➔ Wealth management
- ➔ Personal retirement planning
- ➔ 401K management and fiduciary services
- ➔ Executive and key person planning



6. GIVE

- ➔ Estate planning
- ➔ Charitable giving
- ➔ Gifting strategies
- ➔ Community service

STRATEGIC PARTNERSHIP



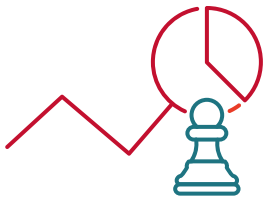
PROFESSIONAL BENEFITS NETWORK

Our clients have **access to 30 years of professional relationships** in partnership with our unique network.

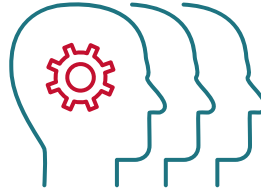
These are professionals around the country that are **best in class** in the field of risk management, Legal support, Outsourcing and Employee Benefits Advisory Services.

Our average Benefits Partner has **15 years of experience**.

THE ABSI TEAM



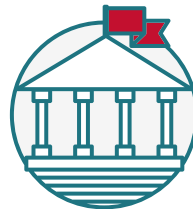
More than
30 years
of experience in
employee benefits



Nearly 400
corporate clients



Local,
Privately Owned
and accessible



1,200+
insurance contracts in the
Washington, DC Metro area



VELVETSUITE
FINANCIAL

Your strategic consulting firm delivering innovative financial solutions.

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